



## OUR SERVICES

### Technology and Business Consulting

- ERP, EPM and BI Implementation
- Oracle Public Cloud (IaaS/PaaS)
- Application UI/UX Development
- Mobile Technology

### Project Management

- Project Management Office
- Change Management
- Organizational Development

### Business Transformation

- Application Selection and Roadmap
- Migration to Cloud Applications
- Custom-tailored ERP Training

### QA and Test Automation

- Assessment and Planning
- PeopleSoft Test Framework
- Testing as a Service (TaaS)

# Add a powerful teammate to your roster

## Get to know SpearMC

For over a decade, we've been helping businesses and organizations unlock their true potential. Along the way, we've been privileged to work with both medium-sized business to some of the largest organizations in the country, and have enjoyed the unique challenges of every project. Our deep knowledge of ERP systems and integration, IT strategy, and operational improvements helps us consistently deliver excellent service and real ROI for our clients.

## Growing to meet your needs

Each member of our leadership team leverages over 20 years of experience in Technology, Financial and Business Transformation, which has translated into many years of continued growth and expanding service areas. Right now we're hiring more talented people and broadening our capabilities, all while maintaining our promise to provide the best, most personalized service within our industry.

## PARTNER CERTIFICATIONS



Oracle Gold Partner since 2006. Awarded Cloud Standard and IaaS Certification in 2016.



Certified in PeopleSoft since 2008. Reseller Certification for PeopleSoft and Oracle Public Cloud.



NetSuite ERP Partner with FinTech and Software/Internet industry specialization.



Enterprise Partner specializing in Healthcare/ Life Sciences, Financial Services, Higher Ed and Public Sector.

“ The SpearMC team was amazing to work with. They sat down with our business and IT teams to learn about how we used our software, and then planned out our upgrade. We felt like they were part of our own team, which made it easy for us to work together and achieve our goals.

—Silicon Valley Bank



## HOW OUR TEAM STAYS ON TOP

### Continuous learning

Constant expansion of skills through learning and certifications

### Best practice sharing

Thought leadership by presenting at Oracle conferences and events

### Industry and Regional focus

Participation at regional user groups and industry conferences including HEUG, HIUG and SpearMC sponsored industry forums

## EXPERTISE & SPECIALIZATIONS

- Host Analytics
- Oracle BI Cloud Services
- Oracle Cloud ERP/HCM
- Oracle Cloud Analytics
- PeopleSoft ESA/FSCM/HCM
- PeopleSoft Cloud Architecture
- NetSuite ERP



# Let our strength become yours

Our consulting specialists, business analysts, technical leads and project managers create custom-tailored solutions for individual projects by combining their exceptional technical skills, industry experience and extensive knowledge of operational improvement best practices.

We have a team of experts who can supplement, complement, enhance or expand your portfolio of skills and experience quickly and effectively. Working with us means your project will be flawlessly executed with a focus on business process redesign and continuous business improvement.

## INDUSTRY FOCUS AREAS INCLUDE:

- Energy
- Financial Services
- Healthcare
- Higher Education
- Professional Services
- Public Sector

## SELECTED CLIENTS

