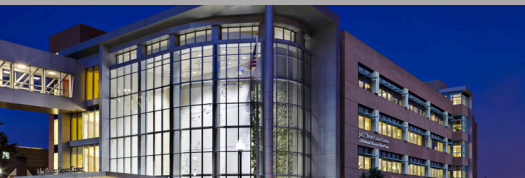


RECENT SUCCESS STORIES

HACKENSACK MERIDIAN HEALTH



THE CHALLENGE

As the HMH system brought on additional hospitals, they needed an integrated, secure, mobile travel expense authorization and approval application

OUR SOLUTION

PeopleSoft Expenses with mobile functionality, coupled with Apsian/ Duo multi-factor authentication

SERVICES PROVIDED

Worked with Oracle to demo product, developed customer prototype for pilot, implementation, mobile app development, and rollout

RESULTS

Travel authorization and mobile approval functionality saved over 60% on uncontrolled travel spend. HMH and SpearMC also won coveted Oracle Innovator Awards



HAWAIIAN AIRLINES



THE CHALLENGE

Hawaiian Airlines was frustrated with their manual bank wire approval and payment process involving multiple touchpoints

OUR SOLUTION

PeopleSoft Cash Management solution that creates a secure, streamlined payment process for foreign and domestic wires

SERVICES PROVIDED

Licensing, implementation of financial gateway, bank integration, cash positioning, and ongoing support

RESULTS

Hawaiian Airlines saves thousands of dollars in bank fees each year, automated the entire payment approval and wire process, and dramatically increased payment security controls on uncontrolled travel spend



HOWARD UNIVERSITY



THE CHALLENGE

Vendor inquiries and inbound calls were routed to different departments, leading to large call backlogs, particularly for Accounts Payable and Purchasing

OUR SOLUTION

PeopleSoft eSettlements, eSupplier Connection, and Supplier Portal

SERVICES PROVIDED

Licensing, implementation of SRM modules with secure authentication, training for all staff and suppliers

RESULTS

Reduced inbound inquiries by 80% in year one, allowing the Purchasing Department to reallocate staff to value-added functions in year two

