

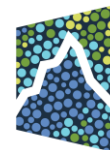
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THE
PAUL G. ALLEN
FRONTIERS GROUP

Oracle Cloud at Allen Institute

October 2017

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Allen Institute Business Applications

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Agenda

- **Background**
- **Implementation**
- **Core Financials**
- **Project Portfolio Management**
- **Supply Chain Management**
- **Reporting**
- **Q&A**

Background

- Allen Institute had plans to double in size, and wanted a system to scale with that
- No major ERP footprint before Oracle Cloud.
 - Financial Edge for core financials GL (On Prem)
 - Web Purchasing for Purchasing (SaaS)
 - ADP (Time Cards, Payroll, Benefits - SaaS)
 - Excel (Project and Grant tracking)

Implementation

- Go Live Jan 2016
- Scope of Oracle Cloud Implementation
 - Core Financials
 - GL, AP, AR, FA, CM, Expense
 - Project Portfolio Management
 - Grants, Project Financial Management, Project Costing, Project Billing, Project Contract
 - Supply Chain Management
 - Self Service Procurement, Purchasing, Inventory, Receipt Accounting, Cost Accounting
- “Big Bang” Implementation approach. No parallel systems. Bumpy road.
- Pain Points:
 - Turnover of some key Finance staff during implementation
 - Learning curve from Oracle EBS to Oracle Cloud
 - System Integrators were still new at Oracle cloud implementations in 2015
 - Did not get the assistance we would have liked from our SI
 - More modules increases complexity of integration, uncover more bugs
 - Tax Implementation uncovered new bugs in the project module that no other customers had uncovered. Oracle development is working to resolve

Core Financials

- General Ledger, Fixed Assets, Accounts Receivable are rock solid- no issues
- Accounts Payable – Very transaction heavy, integrations to Requisitions and Purchase Orders work very well
 - We use the Automated Invoice Image processing feature, have to keep an eye on this to ensure data accuracy of the auto created invoices.
- Cash Management
 - Not implemented as part of Go Live, had a separate project to implement this, and it is working well
- Tax
 - Not implemented as part of Go Live, had a separate project to implement this. Users are less satisfied with this product due to user interface concerns, but it does what it needs to, and we can trust the data.

Project Portfolio Management

- 60+ Projects
- 15+ Sponsored Projects
- 1:1 Grant to Sponsored Project relationship at this point
- Imports Cost into Project modules from source Subledgers
 - AP, Cost Management, Time and Labor
- Burden generated in Project Costing
- Multiple Rate Tables and Burden Schedules can be created and used on different projects
- Custom Project Billing Invoice Templates created to meet Sponsor requirements
- Pain Points:
 - Issue importing in some tax distributions from Accounts Payable, Oracle to provide code fix for this issue in Dec17
 - Expenditure Item Date needs to be set to date the goods or services actually incur by default.

Supply Chain Management

- Self Service Procurement works very well and has high user satisfaction. Very flexible and allows for configuration that supports the business.
 - SLA and approval workflow rules
- Inventory
 - Simple UI, allows for tracking inventory, and issuing this cost out to Projects

Reporting

- OTBI- True self-service reporting
 - My personal favorite part of Oracle Cloud.
 - Able to sit down Day 1 with key team members in Finance and Project Accounting and taught them how they can create their own analysis to pull the data they need and answer the questions they have- **This is a non-technical tool and works excellent.**
- Financial Reporting Studio
 - Income Statement Balance Sheets
 - Uses essbase cube
- Smart View
 - Ad-hoc analysis into any GL dimension
 - Uses essbase cube
- Custom BI Data Models
 - Because self-service reporting is so good, we only create custom BI data models and reports for very complex reporting needs.

Q & A

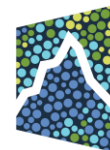
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