

## FEATURED CLIENT



*"SpearMC's ChartField Harmonization and Business Process Redesign efforts allowed us to focus on the elemental level of data capture, with reporting needs as our end-goal in mind"*

 **CHALLENGE PRESENTED**

Overcoming years of 'institutionalized' thinking, and accepting and embracing a modernized approach to transactional data capture and reporting

 **PROPOSED SOLUTION**

Multi-phase approach to harmonize transactional data elements, modernize the financial system, and deploy enhanced business processes throughout the organization

 **RESULTS ACHIEVED**

Modernized system with significant user adoption rate, reduced customizations, and data capture to assist in long-term business evaluation

## MODERNIZING PEOPLESOFT FOR SEATTLE CANCER CARE ALLIANCE

The Seattle Cancer Care Alliance (SCCA) had outgrown the system they shared with their alliance partner. The time had come to take ownership and modernize this system, applying only SCCA requirements for business process and data capture.

SCCA needed a partner to help them take on ownership of their own system, processes, and data. They turned to SpearMC for guidance.

## THE BENEFITS OF THE SPEARMC RE-IMPLEMENTATION APPROACH

Utilizing proprietary ERP Implementation and Upgrade methodology, SpearMC understood the complexity involved in meeting SCCA's needs. Starting with the end in mind, SpearMC articulated the data elements that were critical for transactional capture. Mapping these elements to the ChartField structure quickly defined the future state design.

This methodology also allowed for a focus on business process redesign, with the goal of customization reduction. All project team members were trained on future system functionality as well as the utilization of SpearMC's methodology.

## HOW WE HELPED SCCA SUCCEED

- Migrated to an 'in-house' PeopleSoft environment
- Reduced customizations by 80%
- Harmonized ChartFields to represent required, singular definition
- Modernized the FSCM applications to most current
- Deployed new features and functionality
- Developed long-term PeopleSoft Upgrade Manager approach for sustained maintenance
- Improved business processes which significantly increased user adoption rates





## OUR SERVICES

### Technology and Business Consulting

- Full-service ERP and BI Implementation
- Business Application Development
- Custom-tailored ERP Training
- Infrastructure and Architecture
- IT Capability Assessment

### Program and Project Management:

- Project Management Office
- Change Management
- Project Portfolio Management

### Business Transformation:

- Operations Improvement (Six Sigma)
- CIO and CTO Advisory Services
- IT Transformation Strategy
- Enterprise Mobility
- Revenue Enhancement Strategy

## CERTIFICATIONS & SPECIALIZATIONS

- PeopleSoft FSCM, HCM and PeopleTools
- Maximo EAM
- Oracle BI and Hyperion
- NetSuite
- Oracle Primavera
- CPA, CMA, APICS, ScrumMaster (CSM)
- PMP, Six Sigma Black Belt

## INDUSTRY FOCUS: HEALTHCARE

SpearMC offers products and services that compliment and support Oracle's PeopleSoft application, including implementation and project management strategies as well as technology tools and techniques.

With a specific focus on the healthcare industry, SpearMC provides insights and best practices that respond to your particular needs and requirements.

### INDUSTRY-SPECIFIC PRODUCTS:

- Clinical System & PeopleSoft Integration
- Periop. System & PeopleSoft Integration
- PeopleSoft Labor Cost Distribution for Healthcare
- PeopleSoft Transfer Pricing for Healthcare
- PeopleSoft Clear Benefits (eBenefits Plus)
- PeopleSoft in the Cloud (includes Disaster Recovery)

### GET TO KNOW SPEARMC

For over a decade, we've been helping businesses and organizations unlock their true potential. Along the way, we've been privileged to work with both medium-sized businesses to some of the largest organizations in the country, and have enjoyed the unique challenges of every project. Our deep knowledge of ERP systems and integration, IT strategy, and operational improvements helps us consistently deliver excellent service and real ROI for our clients.

### GROWING TO MEET YOUR NEEDS

Each member of our leadership team leverages over 20 years of experience in Technology, Financial, and Business Transformation, which has translated into many years of continued growth and expanding service areas. Right now we're hiring more talented people and broadening our capabilities, all while maintaining our promise to provide the best, most personalized service within our industry.